

Job Description

Fast growing, family-owned company with room to grow and an outstanding work environment.

This is an exciting opportunity for a self-motivated person with a strong entrepreneurial spirit. Blacksmith Roofing is a well-established company that stands out in the roofing industry. We are looking to expand our team with like-minded individuals.

Blacksmith Roofing prides themselves on their commitment to Ironclad Ethics, and leading the industry in integrity. We truly believe in changing the roofing stigma by our high-quality customer service, honesty, and step-by-step communication with the customer throughout the whole process. We are a BBB certified company, and Emerald Premium Installers with Malarkey Roofing Products.

Roofing Sales Opportunity:

Roofing Independent Sales Reps needed to prospect and develop roofing sales. Pay is commission based with uncapped pay potential. Independent Sales Reps can expect to earn 60K-125K annually.

Duties will include:

- Develop leads through personal marketing in conjunction with company marketing plans
- Meet with homeowners
- Inspect roofs and property to determine the scope of damage and need for repair
- Work with insurance companies and adjusters as required
- Assist customers in selecting materials and colors used for the job
- Collect payment for services completed
- Develop referrals and generate positive reviews
- May perform other duties as assigned

Requirements:

Previous experience in roofing sales may be helpful but is not required. We offer all training necessary for all new hires.

- Applicant must be extremely self-motivated and able to work with minimal daily supervision
- Must be of sound personal character and a positive representation of the values of our company (Integrity, honesty, respect, quality, customer-focused, etc...)
- Must have excellent communication skills
- Must have necessary computer skills and be able to learn our company-specific CRM software
- Independent Sales Reps are responsible for handling payments from customers therefore only applicants of the highest moral caliber will be considered

The following skills will be helpful but are NOT required:

- Roofing or construction experience
- Knowledge of roofing techniques and materials
- Experience in project costing and planning
- Previous sales experience

Benefits and compensation:

- Sales Representatives are hired as independent contractors and are paid a commission on each project completed.

- Average Independent Sales Reps with a full sales pipeline can expect to earn between \$60k-\$125k annually.

Why Work Here?

At Blacksmith Roofing you can expect to work hard in a supportive environment built on Ironclad Ethics and providing outstanding customer service. Sales Representatives can expect great pay, flexible hours with the security of working in an industry that didn't just survive a pandemic, but thrived through it.

We are seeking candidates who will embrace our company values and help us grow.

If you are interested in this position, please send your resume to info@blacksmithroofing.com.